



Procurement Solution

Our Procurement solution supports the capital planning and budgeting process for organizations and provides a methodology to reduce expenditures for products and services. We work to reduce the overall cost of product acquisition through the application of proven sourcing and purchasing strategies, best practices, people, process and technologies.

The Need for Procurement Solution

Independent research has identified organizations “that have outsourced management of specific procurement processes and/or specific categories of spending have been able to achieve material cost reductions that average between 10% and 25%. In some cases, material cost reductions topped 30%.” (Aberdeen Group Research Abstract 2002).

The Procurement Process

Our clients can be assured that the product and/or services procured have been acquired through best value procurement strategy and practices. The typical procurement stages are illustrated below.



Developing and implementing our procurement solution offers many results. The following are some of the most important:

PROVIDES strategic purchasing and strategy recommendations	DIRECT REPRESENTATION serving only your interests	ON DEMAND augmenting your organization	EXTENSIVE existing vendor database
DETAILED requests for proposals	AUDITABLE and transparent bid management practices	DETAILED bid evaluations	QUANTIFIABLE bid recommendation and award

we don't just deliver solutions | we lead them™

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